

January 2012

01/03/12 Little Rock, AR	CPIA 1
01/10/12 Fargo, ND	CPIA 1
01/11/12 Portland, OR	CPIA 3
01/12/12 St. Louis Park, MN	CPIA 1
01/17/12 Eugene, OR	CPIA 2
01/17/12 Richmond, VA	CPIA 1

February 2012

02/07/12 Little Rock, AR	CPIA 2
02/15/12 Middleton, WI	CPIA 2
02/19/12 Miami, FL	CPIA 1
02/20/12 Lynnwood, WA	CPIA 1
02/21/12 Livonia, MI	CPIA 1
02/21/12 Richmond, VA	CPIA 2
02/21/12 Frankfort, KY	CPIA 1
02/21/12 St. Louis Park, MN	CPIA 2
02/22/12 Portland, OR	CPIA 1
02/22/12 Livonia, MI	CPIA 2
02/23/12 Livonia, MI	CPIA 3
02/23/12 Fargo, ND	CPIA 2
02/24/12 Tacoma, WA	CPIA 1
02/24/12 Naples, FL	CPIA 1
02/28/12 Edison, NJ	CPIA 1

March 2012

03/01/12 Charlotte, NC	CPIA 1
03/01/12 Brentwood, TN	CPIA 1
03/06/12 Little Rock, AR	CPIA 3
03/13/12 Eugene, OR	CPIA 3
03/14/12 Miami, FL	CPIA 2
03/15/12 Lynnwood, WA	CPIA 2
03/15/12 Richmond, VA	CPIA 3
03/20/12 Frankfort, KY	CPIA 2
03/20/12 Athens, GA	CPIA 1
03/21/12 Athens, GA	CPIA 2
03/21/12 Garden City, KS	CPIA 1
03/22/12 Athens, GA	CPIA 3
03/22/12 Charlotte, NC	CPIA 2
03/27/12 Meriden, CT	CPIA 1
03/28/12 Newburgh, NY	CPIA 1
03/29/12 Plainview, NY	CPIA 1
03/29/12 Greenville, SC	CPIA 1

April 2012

04/04/12 Miami, FL	CPIA 3
04/10/12 St. Louis Park, MN	CPIA 3
04/12/12 Fargo, ND	CPIA 3
04/16/12 Garden City, KS	CPIA 2
04/17/12 Richmond, VA	CPIA 1
04/17/12 Frankfort, KY	CPIA 3
04/17/12 Glenmont, NY	CPIA 1
04/17/12 Lancaster, PA *****	CPIA 2
04/18/12 Portland, OR	CPIA 2
04/18/12 Glenmont, NY	CPIA 2
04/19/12 Charlotte, NC	CPIA 3
04/19/12 Glenmont, NY	CPIA 3
04/20/12 Bellevue, WA	CPIA 3
04/24/12 Little Rock, AR	CPIA 1
04/24/12 Bend, OR	CPIA 1
04/24/12 Concord, NH	CPIA 1
04/25/12 Little Rock, AR	CPIA 2
04/25/12 Bend, OR	CPIA 2
04/26/12 Little Rock, AR	CPIA 3
04/26/12 Bend, OR	CPIA 3
04/26/12 Greenville, SC	CPIA 2
04/27/12 Montour Falls, NY	CPIA 2

May 2012

05/01/12 Birmingham, AL	CPIA 1
05/01/12 Little Rock, AR	CPIA 1
05/01/12 Pittsburgh, PA	CPIA 1
05/01/12 S. Portland, ME	CPIA 1
05/02/12 S. Portland, ME	CPIA 2
05/02/12 Birmingham, AL	CPIA 2
05/02/12 Pittsburgh, PA	CPIA 2

May 2012 (cont)

05/03/12 S. Portland, ME	CPIA 3
05/03/12 Birmingham, AL	CPIA 3
05/03/12 Pittsburgh, PA	CPIA 3
05/15/12 Portland, OR	CPIA 2
05/16/12 Newburgh, NY	CPIA 2
05/17/12 Greenville, SC	CPIA 3
05/17/12 Plainview, NY	CPIA 2
05/21/12 Garden City, KS	CPIA 3
05/22/12 Edison, NJ	CPIA 2
05/22/12 Buffalo, NY	CPIA 1
05/23/12 Buffalo, NY	CPIA 2
05/24/12 Brentwood, TN	CPIA 2
05/24/12 Cortland, NY	CPIA 1
05/29/12 Richmond, VA	CPIA 2

June 2012

06/05/12 Little Rock, AR	CPIA 2
06/19/12 Mobile, AL	CPIA 2
06/19/12 Buffalo, NY	CPIA 3
06/19/12 Greensboro, GA	CPIA 1
06/19/12 Gaylord, MI	CPIA 1
06/20/12 Greensboro, GA	CPIA 2
06/20/12 Gaylord, MI	CPIA 2
06/20/12 Cortland, NY	CPIA 2
06/21/12 Cortland, NY	CPIA 3
06/21/12 Greensboro, GA	CPIA 3
06/21/12 Gaylord, MI	CPIA 3
06/26/12 Concord, NH	CPIA 2
06/27/12 Portland, OR	CPIA 3

July 2012

07/03/12 Little Rock, AR	CPIA 3
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August 2012

08/01/12 High Point, NC	CPIA 1
08/01/12 Lake Geneva, WI	CPIA 3
08/02/12 High Point, NC	CPIA 2
08/07/12 Little Rock, AR	CPIA 1
08/07/12 King of Prussia, PA	CPIA 1
08/07/12 Portland, OR	CPIA 1
08/08/12 Little Rock, AR	CPIA 2
08/08/12 King of Prussia, PA	CPIA 2
08/09/12 Little Rock, AR	CPIA 3
08/09/12 King of Prussia, PA	CPIA 3
08/16/12 Richmond, VA	CPIA 3
08/23/12 High Point, NC	CPIA 3
08/23/12 Tacoma, WA	CPIA 2
08/30/12 Montgomery, AL	CPIA 3

September 2012

09/04/12 Little Rock, AR	CPIA 1
09/05/12 Newburgh, NY	CPIA 3
09/06/12 Plainview, NY	CPIA 3
09/11/12 Edison, NJ	CPIA 3
09/13/12 Greensboro, NC	CPIA 1
09/18/12 Atlanta, GA	CPIA 1
09/18/12 Seattle, WA	CPIA 1
09/19/12 Atlanta, GA	CPIA 2
09/20/12 Atlanta, GA	CPIA 3
09/25/12 Warwick, RI	CPIA 1
09/25/12 Grand Rapids, MI	CPIA 1
09/26/12 Warwick, RI	CPIA 2
09/26/12 Grand Rapids, MI	CPIA 2
09/27/12 Warwick, RI	CPIA 3
09/27/12 Grand Rapids, MI	CPIA 3
09/27/12 Brentwood, TN	CPIA 3

October 2012

10/02/12 Little Rock, AR	CPIA 2
10/04/12 Greensboro, NC	CPIA 2
10/08/12 Portland, OR	CPIA 1
10/10/12 Meriden, CT	CPIA 2
10/18/12 Birmingham, AL	CPIA 1
10/18/12 Richmond, VA	CPIA 1

October 2012 (cont)

10/25/12 Greensboro, NC	CPIA 3
10/30/12 Mechanicsburg, PA	CPIA 1
10/31/12 Mechanicsburg, PA	CPIA 2

November 2012

11/01/12 Mechanicsburg, PA	CPIA 3
11/06/12 Richmond, VA	CPIA 2
11/06/12 Little Rock, AR	CPIA 3
11/13/12 Concord, NH	CPIA 3
11/13/12 Athens, GA	CPIA 1
11/14/12 Athens, GA	CPIA 2
11/15/12 Athens, GA	CPIA 3

December 2012

12/18/12 Richmond, VA	CPIA 3
12/18/12 Little Rock, AR	CPIA 1
12/19/12 Little Rock, AR	CPIA 2
12/20/12 Little Rock, AR	CPIA 3

Advanced CPIA Seminars

Adv. CL Risk Analysis for E&O Loss Prevention
Adv. PL Risk Analysis for E&O Loss Prevention Agency Internet Bootcamp

03/15/12 Edison, NJ	ADVCL
04/05/12 Warwick, RI	ADVCL
05/23/12 Meriden, CT	ADVCL
06/07/12 Salina, KS	ADVCL
09/19/12 Warwick, RI	ADVPL
10/09/12 Glenmont, NY	ADVCL



How to Register:

- Identify the *Insurance Success Seminars* you wish to attend and note the location(s).
- Using the list above, locate the "State Sponsor" for each Seminar you're interested in attending.
- Contact the Sponsor directly for program details and to register.

Continuing Education:

Insurance Success Seminars are approved for Continuing Education Credit in many states. For specific credit amounts, contact the Sponsor of the Seminar you're interested in attending or see the CE listing available at www.aimsociety.org.

- CPIA 1 – Position for Success**
- CPIA 2 – Implement for Success**
- CPIA 3 – Sustain Success**

For more information about *Insurance Success Seminar*, the CPIA designation or membership in the AIMS Society, contact:

AIMS Society
PO Box 35718,
Richmond, VA 23235
phone: 804/674-6466 or
877/674-2742
fax: 703/579-8896

State Sponsor Contact Information:

AL - Alabama Independent Insurance Agents - 205-326-4129 - www.aiaa.org
CT / NH / NJ / NY -- PIA-Connecticut - 800-424-4244 - www.pia.org

DE - Insurance Agents & Brokers - 717-795-9100 - www.iabgroup.com

FL - (Broward & Miami Dade counties) - Dulce Resnick - 305-446-5474

FL - (Collier County) - Insurance Professionals of Collier County - 239-213-1441 - www.ipcconline.org

GA - Image Innovations, Inc. - 706-353-7811 - email carrie@insuringamerica.com

IA / NE - PIA - Iowa / Nebraska - 402-392-1611 - www.pianeia.com

KS - PIA - Kansas - 785-232-4143 - www.KansasPIA.org

KY - PIA - Kentucky - 502-875-3888 - www.piaky.org

LA - Lobell Ins. Consulting and Training - 225-698-6500 - www.rhondalobell.com

MD - Insurance Agents & Brokers - 717-795-9100 - www.iabgroup.com

ME - Maine Insurance Agents Association - (207) 623-1875 - www.maineagents.net

MI - Insurance Educators, Inc. - 269-323-2042 www.insuranceeducators.net

MN - PIA-Minnesota - 866-694-7070 - www.piamn.com

NC / SC - Essential Training Solutions, Inc. - 704-728-5571 - www.patricespeaks.com

ND - PIA - North Dakota - 701-223-5025 - www.piand.com

OH - PIA-Ohio - 614-552-8000 - www.ohiopia.com

OR - PIA - Western Alliance - 888-246-4466 - www.piawest.com

PA - Insurance Agents & Brokers - 717-795-9100 - www.iabgroup.com

*******PA** - Insurance Professionals of Lancaster County - Laurie Rogers - 717-394-5681, x343.

RI - IIA of Rhode Island - 401-732-2400 - www.iiari.com

TN - PIA - Tennessee - 615-771-1177 - www.piatn.com

VA - PIA - Virginia & DC - 804-264-2582 - www.piavadc.com

WA - PIA - Western Alliance - 888-246-4466 - www.piawest.com

WI - PIA - Wisconsin - 800-261-7429 - www.piauw.org

Contact the AIMS Society office for additional information - info@aimsociety.org or 877-674-2742

Updated 2/22/12